

JOB OPPORTUNITY

FULL TIME TECHNICAL SALES REPRESENTATIVE NORTHERN IRELAND

JOB DESCRIPTION

The Role:

Promote the Polyflor Product Portfolio ensuring Architects, Specifiers, Contractors and Customers have flooring solutions to meet their project needs. Report to management in terms of area activity. Maintain build and grow business relationships within the area allocated.

Duties:

- Target all customers within your working area looking to specify Polyflor products build and grow strong business relationships.
- Maintain information accuracy on client base and communications fully completed daily.
- Calendar completed by 5 pm on Friday for the week ahead.
- Sample requests chased and followed up on a regular basis.
- Maintain a call rate of 7 calls per day.
- ALL Admin to be completed on time.
- Visit and report on customer complaints.
- Ensure ABI leads are chased and followed working alongside Polyflor's project database.

JOB TYPE

Hours: Monday – Friday, 09:00 – 17:00

EXPERIENCE

- Previous field sales experience is essential
- Hold a full clean UK driver licence
- Have a flexible and adaptable approach to work
- Strong communication skills
- Good time management
- Excellent organisation skills
- Strong presentation skills
- Ability to meet targets
- Strong personality
- Able to work under pressure
- Ability make sound decisions

HOW TO APPLY

Apply online at

www.polyflor.com/about-us/careers

Call us for an application form on
0161 767 1111

Email your CV to

careers@polyflor.com

CLOSING DATE

October 2025